Author Productivity in the Premier Marketing Journals (2012-2021)

Data Source: AMA DocSig

| Rank | Author | University | JCR, JM, JMR, & MKS Publications |
|------|------------------------|--|-------------------------------------|
| 1 | V. Kumar | St. John's University (Tobin College of Business) | 30 |
| 2 | Pradeep K. Chintagunta | University of Chicago (Booth School of Business) | 25 |
| 3 | Rajdeep Grewal | University of North Carolina at Chapel Hill (Kenan-Flagler Business School) | 24 |
| 4 | Darren W. Dahl | University of British Columbia (Sauder School of Business) | 21 |
| 5 | Jonah Berger | University of Pennsylvania (The Wharton School) | 20 |
| 6 | Dhruv Grewal | Babson College (F. W. Olin Graduate School of Business) | 18 |
| 7 | Katherine White | University of British Columbia (Sauder School of Business) | 16 |
| 7 | P.K. Kannan | University of Maryland, College Park (Robert H. Smith School of Business) | 16 |
| 9 | Christian Homburg | University of Mannheim (Business School) | 15 |
| 9 | Robert W. Palmatier | University of Washington (Michael G. Foster School of Business) | 15 |
| 9 | Vikas Mittal | Rice University (Jesse H. Jones Graduate School of Business) | 15 |
| 12 | Aradhna Krishna | University of Michigan (Ross School of Business) | 14 |
| 12 | Chris Janiszewski | University of Florida (Warrington College of Business) | 14 |
| 12 | David A. Schweidel | Emory University (Goizueta Business School) | 14 |
| 12 | Kelly L. Haws | Vanderbilt University (Owen Graduate School of Management) | 14 |
| 12 | Ravi Dhar | Yale University (School of Management) | 14 |
| 12 | Xueming Luo | Temple University (The Fox School of Business and Management) | 14 |
| 18 | Andrew T. Stephen | University of Oxford (Said Business School) | 13 |
| 18 | Greg M. Allenby | Ohio State University (Fisher College of Business) | 13 |
| 18 | Harald J. van Heerde | University of New South Wales (Business School) | 13 |
| 18 | Rajesh Bagchi | Virginia Tech. (Pamplin College of Business) | 13 |
| 22 | Cait P. Lamberton | University of Pennsylvania (The Wharton School) | 12 |
| 22 | Jennifer J. Argo | University of Alberta (Alberta School of Business) | 12 |
| 22 | Jordan Etkin | Duke University (Fuqua School of Business) | 12 |
| 22 | Oded Netzer | Columbia University (Graduate School of Business) | 12 |
| 22 | Rebecca Walker Reczek | Ohio State University (Fisher College of Business) | 12 |
| 22 | Rik Pieters | Tilburg University (School of Economics and Management) | 12 |
| 22 | Yuxin Chen | New York University, Shanghai | 12 |
| 29 | Kannan Srinivasan | Carnegie Mellon University (Tepper School of Business) | 11 |
| 29 | Karen Page Winterich | Pennsylvania State University at University Park (Smeal College of Business) | 11 |
| 29 | Shrihari Sridhar | Texas A&M University (Mays School of Business) | 11 |
| 32 | Catherine E. Tucker | Massachusetts Institute of Technology (Sloan School of Management) | 10 |
| 32 | Christopher K. Hsee | University of Chicago (Booth School of Business) | 10 |
| 32 | Derek D. Rucker | Northwestern University (Kellogg School of Management) | 10 |
| 32 | Dmitri Kuksov | University of Texas at Dallas (Jindal School of Management) | 10 |
| 32 | Donald R. Lehmann | Columbia University (Graduate School of Business) | 10 |
| 32 | Gavan J. Fitzsimons | Duke University (Graduate School of Business) | 10 |
| | | | 10 |
| 32 | Juliano Laran | University of Miami (Miami Herbert Business School) | |
| 32 | Kinshuk Jerath | Columbia University (Graduate School of Business) University of Houston (C.T. Bauer College of Business) | 10 10 |
| 32 | Michael J. Ahearne | University of Maryland, College Park (Robert H. Smith School of Business) | |
| 32 | Michel Wedel | · · · · · | 10 |
| 42 | Aner Sela | University of Florida (Warrington College of Business) | 9 |
| 42 | Ayelet Fishbach | University of Chicago (Booth School of Business) | 9 |
| 42 | Baojun Jiang | Washington University in St. Louis (Olin Business School) | 9 |
| 42 | Caglar Irmak | University of Miami (Miami Herbert Business School) | 9 |
| 42 | Els Gijsbrechts | Tilburg University (School of Economics and Management) | 9 |

Note: The publications tallied in this list do not include invited papers, commentaries, editorials, tutorials, rejoinders

or invited curations.



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|------|------------------|---|-------------------------------------|
| 42 | Eric T. Bradlow | University of Pennsylvania (The Wharton School) | 9 |
| 42 | Gerald Häubl | University of Alberta (Alberta School of Business) | 9 |
| 42 | J. Jeffrey Inman | University of Pittsburgh (The Joseph M. Katz Graduate School of Business) | 9 |
| 42 | Jaideep Sengupta | Hong Kong University of Science and Technology (HKUST Business School) | 9 |
| 42 | Olivier Toubia | Columbia University (Graduate School of Business) | 9 |
| 42 | Peggy J. Liu | University of Pittsburgh (Katz Graduate School of Business) | 9 |
| 42 | Raghuram Iyengar | University of Pennsylvania (The Wharton School) | 9 |
| 42 | Yuwei Jiang | Hong Kong Polytechnic University (Faculty of Business) | 9 |

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